# U.S. Department of Just Washington, DC 20530

# Supplemental Statement

OMB No. 1105-0002 Approval Expires Oct. 31, 1986

Pursuant to Section 2 of the Foreign Agents Registration Act of 1938, as amended.

		31		
For Six Month Pe	riod Ending	(Insert date)		
Name of Registrant		Registration N	lo. 929	
Japan Economic Institute of America	a			
Business Address of Registrant				
1000 Connecticut Avenue, N.W., Was	hington.	DC 20036		
	I—REGIS			
1. Has there been a change in the information previous		hed in connection w	ith the following	:
(a) If an individual;				
(1) Residence address	Yes □	No □		
, ,	Yes □	No □		
(3) Occupation	Yes □	No □		
(b) If an organization:				
(1) Name	Yes □	No 🛚		
•	Yes □	No IX		
(3) Branch offices	Yes □	No DX		
2. Explain fully all changes, if any, indicated in iten				
IF THE REGISTRANT IS AN	INDIVIDUAL,	OMIT RESPONSE TO I	TEMS 3, 4, and 5.	,
3. Have any persons ceased acting as partners, office period? Yes □ No ☒	rs, directors (	or similar officials of	the registrant du	ring this 6 month reporting
			* *	
If yes, furnish the following information:		27		
Name	Position	*** ***	*	Date Connection
		(4) 1		Ended

4.	Have any persons become Yes □ No 🗵	partners, officers, direct	tors or similar	officials during	this 6 mont	th reporting period	?
	If yes, furnish the following	information:					
	Name	Residence Address	Citizenship		Position	Date Assumed	
5.	Has any person named in Ite Yes □ No □	em 4 rendered services dir	ectly in furtheran	ace of the interes	ets of any fore	ign principal?	Per
	If yes, identify each such per	rson and describe his servi	ices.				
6.	Have any employees or indivemployment or connection v				tration statem Yes ☑	nent, terminated the	 ir
	If yes, furnish the following	information:					
	Name	Position	n or connection			Date terminate	rd
	Eileen Marie Doherty	Congre	essional Anal	yst		July 22, 1988	i
7.	During this 6 month reporting rendered services to the regis secretarial, or in a related or	strant directly in furtheran	ce of the interest				
	If yes, furnish the following	information:					
	Name	Residence Address		Position or connection		Date connection began	
	Gretchen Green	1922 New Hampshire Washington, DC 200	-	Government Analyst	Relations	July 11, 1988	
	Barbara P. Wanner	2500 Wisconsin Ave #249 Washington, DC 200		Political A	malyst	January 25, 1	988

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1	4	8	`						11		41	L / 2		7	

(PAGE 3)

8.	Has your connection with any foreign prinicpal ended during this 6 month reporting period?	Yes 1	□ No ဩ
	If yes, furnish the following information:		
	Name of foreign principal	Da	te of Termination
9.	Have you acquired any new foreign principal during this 6 month reporting period?	Yes □	No 🔯
	If yes, furnish following information:  Name and address of foreign principal		Date acquired
10.	In addition to those named in Items 8 and 9, if any, list the foreign principals whom you conti 6 month reporting period.  Government of Japan	inued to repr	esent during the
	III—ACTIVITIES		
11.	During this 6 month reporting period, have you engaged in any activities for or rendered any senamed in Items 8, 9, and 10 of this statement? Yes ☒ No ☐		foreign principal
	If yes, identify each such foreign principal and describe in full detail your activities and service Government of Japan	es;	
	See attached listing of activities		

<sup>1</sup> The term "foreign principal" includes, in addition to those defined in section I(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled. financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section

<sup>3</sup> of the Act. (See Rule 208.)

12.	During this 6 m Yes ⊠	nonth reporting pe No □	riod, have you o	n behalf of any	foreign principa	al engaged in pol	itical activity² as def	ined below?
	arranged, spon	nterests and polici	es sought to be I speeches, lect	influenced an	d the means em	ployed to achiev	ndicating, among on the this purpose. If the as to dates, places	e registrant
	the period	to question of the report defined by t	. Some, b	ed all of all ut not all	the activiti	les of the I activities m	nstitute duri ay constitute	ng
12	In addition to the		Lastinitia (Cara					
15.	your foreign pr	incipals?	Yes	y, nave you en No ⊠	gaged in activity	on your own be	half which benefits	any or all of
	If yes, describe	fully.						

# IV-FINANCIAL INFORMATION

it, lui recento-monte	17, 14	RECEIPTS-MONIE
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During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes X No  $\Box$ 

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.3

 Date
 From Whom
 Purpose
 Amount

 July 19, 1988
 Government of Japan August 18, 1988
 To cover the expenses of the Institute of the Institut

Total

\$361,144.00

#### (b) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes \(\sigma\) No \(\sigma\)

If yes, furnish the following information:

Name of foreign principal

Date received Description of thing of value

Purpose

<sup>&</sup>lt;sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

4Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

# 15. (a) DISBURSEMENTS-MONIES

(continues on xt page)

During this 6 month reporting period, have you

- (1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☑ No □
- (2) transmitted monies to any such foreign principal? Yes □ No 🗵

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
7/1/88-	William J. Barnds	Salary	\$37,884.92
12/31/88	Susan MacKnight	11	28,442.48
11	Jon Choy	31	20,000.00
11	Eileen Doherty	Ð	4,707.95
11	Douglas Ostrom	"	17,908.60
**	Barbara Wanner	11	21,800.00
н .	Patricia Murdo	11	14,929.96
•	Gretchen Green	11	12,189.12
**	Support staff	19	58,904.62
*1	IRS	Federal withholding and FICA	68,652.51
**	DC Treasurer	DC withholding	7,620.43
**	State of Maryland	MD withholding	3,676.53
**	State of Virginia	VA withholding	844.36
**	DC Dept. of Employment Services	DC unemployment taxes	166.00
**	Guardian Life Insurance	Health insurance	13,942.02
**	Phoenix Mutual	Dental insurance	1,953.21
15	Union Mutual	Disability insurance	1,142.96
**	Various vendors	Health insurance	553.99
**	Smithy Braedon	Rent and office insurance	47,481.13
**	Donald Lerch & Co.	Conference	9,000.00
11	Milbank, Tweed	Legal service	3,619.67
**	Anne Douglass, CPA	Accounting	8,916.46
**	Lucinda Levine	Art work	1,750.00
11	Richard Bloom	Photographic services	2,071.00
17	American Express	Travel, meals, etc.	9,776.17
**	Staff Builders	Temporary services	4,030.97
**	ADP	Payroll computer processing	567.81
**	Anchor Square	Mailing	640.61
ts	Cheshire	Equipment maintenance	969.90
"	City Graphics	Typesetting and graphics	864.00
17	Master Print	Printing	11,091.84
	Flores Printing	Printing	3,786.49
10	Reese Printing	Printing	13,546.80
**	Multigraphics	Service and supplies	881.92
**	A.B. Dick	Printing supplies	430.69
**	Pitney Bowes	Equipment maintenance	193.19
78	Printers Plus	Printer	602.96
<b>6</b> 7	PC Menu	Computer software	313.50
19	Sharp Electric	Equipment maintenance	596.78
**	Walker Supply	Printing supplies	155.18
11	Sterling Textiles	Cleaning supplies	86.91

# 15. (b) DISBURSEMENTS-THINGS OF VALUE During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement? Yes $\square$ No ₩ If ves, furnish the following information: On behalf of Description of thing of what foreign Date Name of person principal value Purpose disposed to whom given (c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes 🗆 No 🖼 If yes, furnish the following information: Name of Name of Amount or thing political candidate Date of value organization V-POLITICAL PROPAGANDA (Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.) 16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as

17. Identify each such foreign principal.

defined above?

Foreign Ministry, Government of Japan

Yes 🔯

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

No 🗆

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18.		ring this 6 month reportance your activities in p						iget or alle Yes D		No 🖾	sum of money to
	If y	es, identify each such	foreign prin	cipal, specify	amount,	and ind	icate for wh	at period	of time.		
19.	рго	oring this 6 month report	se of any o		ng:		g, dissemina			dissemir	
	X.	Radio or TV broadcasts		articles	swspaper	□ IVI	onon picture	1111112	□ Le	iters or it	olegiailis
		Advertising campaigns					mphlets or o publications			ctures or speeches	
		Other (specify)									
20.		ring this 6 month repor	ting period,	did you diss	eminate o	r cause t	o be dissemi	nated pol	itical pro	paganda a	imong any of the
		Public Officials		☑ New	spapers			□ Li	braries		
		Legislators		₩ Edit						d institut	ions
		Government agencies				or associ	ations		ationality		
		Other (specify)									······································
21.		nat language was used i English	n this politi	cal propagar	nda: □ Other	(specif)	)			N	
22.		d you file v ith the Regis seminated or caused to							em of pol Yes 🕱	itical prop No	
23.		d you label each item o s 🙀 No □	f such politi	ical propagai	nda mater	ial with	the statemen	nt require	d by Sec	tion 4(b)	of the Act?
24.		d you file with the Regis paganda material as re						ination Ro	•	each item	of such political
				VI—EXH	IBITS AN	D ATTA	CHMENTS				
25.	EXI	HIBITS A AND B									
	(a)	Have you filed for eac	h of the nev	vly acquired	foreign p	rincipals	in Item 9 tl	ne followi	ng;		
			s 🗆	No □ No □	N.A.						
		If no, please attach th	e required e	xhibit.							
	(b)	Have there been any during this six month		the Exhibits Yes □		previous No ⊠	ly filed for a	ny foreig	n princip	al whom	you represented
		If yes, have you filed	an amendm	ent to these	exhibits?		Yes □	No E	<b>]</b>		
		If no, please attach th	e required a	mendment.							

<sup>&</sup>lt;sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup>The Exhibit B, which is filed on Format CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the expression of the concerning of the agreement of the concerning of the agreement of the concerning of the concerning of the agreement of the concerning of th

registrant and the foreign principal.

26.	EXHIBIT C		(PAGE 9)					
	If you have previously filed an Exhibit C <sup>8</sup> , state whether period. Yes □ No ☑	any changes there	ein have occurred during this 6 month reporting					
	If yes, have you filed an amendment to the Exhibit C?	Yes □	No □					
	If no, please attach the required amendment.							
27.	SHORT FORM REGISTRATION STATEMENT							
	Have short form registration statements been filed by all of Yes ♀ No □	the persons name	d in Items 5 and 7 of the supplemental statement?					
	If no, list names of persons who have not filed the required statement.							
acc acc	The undersigned swear(s) or affirm(s) that he has (they has attached exhibits and that he is (they are) familiar with the curate to the best of his (their) knowledge and belief, excepturacy of the information contained in attached Short Form hin his (their) personal knowledge.	contents thereof a t that the undersi	nd that such contents are in their entirety true and gned make(s) no representation as to the truth or					
			name under each signature)					
other	Both copies of this statement shall be signed and sworn to before a notary public or person authorized to administer oaths by the agent, if the registrant is an individual, a majority of those partners, officers, directors or persons performing similar	h	on town or and					
funct	ions who are in the United States, if the registrant is an organization.)	Su	san MacKnight					
	Subscribed and sworn to before me at	Columbia						

KIMBERLY A. LEWIS "

My Commission Expires January 1, 1990

this 24th day of January , 19 89

<sup>8</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement in file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

#### 1. REPORTS

#### JEI Report A

From July 1, 1988 to September 30, 1988, JEI prepared 13 issues of JEI Report A. (Nos. 25A-37A)

- The Need for International Coordination of Macroeconomic Policy:
  A Study by Michael M. Hutchison of the University of California
- 26A International Policy Coordination and External Imbalances: A Study by Thomas F. Cargill of the University of Nevada
- 27A U.S. Imports from Japan: A Review of 1987 Sales
- 28A Japan's Development Strategy: A Model for Developing Countries?
- 29A Update on Japan's Venture Capital Industry: Problems and Promises
- 30A The Takeshita Government: International Triumphs and Domestic Challenges
- 31A Japanese Insurance Companies
- 32A Economic Nationalism in the United States
- 33A E.S. Exports To Japan: A Review of 1987 Sales
- 34A Japan's Sogo Shosha: Back to the Future?
- 35A Japan's Role as an International Creditor
- 36A Japanese-Soviet Relations: Will "Glasnost" Bring a Breakthrough?
- 37A Statistical Profile: Japan's Economy in 1987 and International Transactions of Japan and The United States in 1987

## JEI Report B

During the period JEI issued 13 reports in the series entitled JEI Report B. This series analyzes the latest developments affecting U.S.-Japan relations. (Nos. 25B-37B)

- Cheap Dollar Pulls Down Japanese Import Prices
  Japanese Banks At Top But Still Scrambling
  Takeshita Floats Idea Of Pacific Rim Summit
  Uno Asks Middle Eastern Leaders To Focus On Peace Process
  Federal Express Inaugurates Japan Service
  Senate Subcommittee Reviews Japan's Patent Policies
  Notes: Semiconductors; President Reagan's Trade Record
- Dollar Does U-Turn
  Self-Criticism On R&D
  Plant-Closing Bill Delaying Second Trade Bill
  Japan's Defense Chief Visits Southeast Asia/
  Notes: Tax Package; Beef And Citrus; Burden-Sharing Initiative
- Congressional Panel Critical of Japan's Beonomic Policies
  Rising Yen Holding Down Japanese Prices
  Stock Affair Complicates Tax Reform's Chances
  Health Minister Urges Restructuring of Social Security Systems
  Prime Minister Takeshita Visits Australia
  Japan Will Consider Making Non-Military Contributions To Kampuchea
  Prospects Brighten For Trade Legislation
  JEI Personnel Changes

- Japan's Savings Rate Holds Steady
  OTA Issues Warning On U.S. Trade Deficit
  House Passes Trade And Plant-Closing Bills
  New "Wisemen's" Group Proposed
  Notes: Rice; Agricultural Import Quotas
- 29B Special Diet Session Considers Tax Reform
  FY 1989 Budget Guidelines Show Growth
  Japan's Trade Surplus Dips Again
  Unemployment Dropping In Japan
  DOD Releases Report On Defense Industrial Base
  Secretary Shultz Reviews Bilateral Relations
  Japan To End Most Remaining Agricultural Import Quotas
- Economic Signals Mixed In Japan
  Restrictions Reduce Benefits of Strong Yen
  Japan-EC Relations Intensify
  Possibilities of A U.S.-Japan Free Trade Agreement
  Japan's Depressed Industries Law Expires
  Nakasone Attempts To Pave Way For Improved Japanese-Soviet Ties
  Aegis Sale To Japan Still In Limbo
  Notes: Tax Cuts; International VAN Standards; Tie-Ups In M&A Field;
  Plant-Closing Bill
  JEI Personnel Changes
- Japan Focuses On Insider Trading
  Mergers Increasing In Japan
  Japan Continues To Whittle Down Current Account Surplus
  Takeshita Prepares For China
  Trade Bill Sent To President
  Racial Insensitivities In Japan Spark U.S. Anger
  Aviation Talks Remain Grounded
  Notes: Aegis Sale
- Federal Reserve Action Stirs Currency Markets
  Financial Liberalization Examined
  Alarms Sound Over "Greenhouse Effect"
  Reparations For Japanese-Americans
  Senate Begins Debate On Textile Bill
  Decision Deferred On Bearings Industry's National Security Complaint
  Note: Baucus Proposal; Semiconductors
- 33B EPA Releases Upbeat White Paper
  Japanese Microeconomic Policies Under Fire
  Foreign Direct Investment In Japan Stays Strong
  Senate To Consider South African Sanctions
  Congressional Burdensharing Initiatives
  Joint Weapons Research Plans Under Consideration
- 34B Investment.In Japan Booming
  Prefectural Politics Complicate Tax Debate
  Defense White Paper Emphasizes Soviet Military Buildup
  Takeshita Hopes For New Era With China
  President Signs Trade Bill
  Statistical Supplement

- Verity Trade Mission
  U.S. And Japan Meet In Hawaii
  Japan Sticks With Current Monetary Stance, For Now
  LDP Victories In Fukushima: A Referendum On Tax Reform?
  Update On Financial Liberalization
  FY 1989 Budget Requests Top Guidelines
  Notes: EC Antidumping Duties; Export Controls Update; Textile Bill
- Japan's Energy Appetite Expands
  New Opportunities For Foreign Nationals In Japan
  Aid For Bangladesh
  Japan Lifts Sanctions Against North Korea
  Notes: NTT Stock Sale; Textile-Apparel Bill
- Japan's Economy Appears To Stumble In Second Quarter
  Manufactured Imports Increasing
  MITI: Industrial Technology Tops, Basic Science Weak
  Controversy Grows Over Japan Steel Works Sales To Libya
  ITC Submits Report On U.S.-Japan FTA
  Dispute Continues Over Bilateral Aviation Rights
  U.S. Rice Industry Launches New Attack On Japan's Rice Policies
  Notes: Diet Session Extension

# Japan-U.S. Business Report

During the period JEI published three issues of Japan-U.S. Business Report, which analyzes commercial developments in Japanese and American markets. This is written in Washington from Japanese-language and English-language sources (e.g., trade journals, newspapers and the like). (Nos. 226-228)

#### Japan Economic Survey

During the period JEI published three issues of Japan Economic Survey. This monthly publication highlights developments affecting U.S.-Japan economic relations and is circulated on a complimentary basis to approximately 3,500 policy-interested Americans. These include senators, congressmen, executive branch officials, business executives, journalists and academics. The Japan Economic Survey includes a "commentary" section featuring the opinions of guest contributors on economic issues of interest. (Volume XII, Nos. 7-9)

No. 7 Japan's Economy
Tax Reform
JEI Reports
Agreement on FSX Fighter
Japan at Toronto Summit
Month in Review
Beef and Citrus Truce
Briefs
Yen Watch
Opinion: Martin C. Libicki
Commentary: Sen. Jeff Bingaman

No. 8 Tax Reform
Secretary Shultz Visits Japan
JEI Reports
Japan's FY 1989 Budget
Congress Passes Trade and Plant-Closing Bills
Month in Review
Japan's Savings Rate
Dollar Strengthens
Issue Briefs
Opinion: Rep. John Bryant
Special Report: The Debate Over Japanese Investment in the United
States

No. 9 Insider Trading
Reparations for Japanese-Americans
JEI Reports
Aviation Talks
Defense Burdensharing
Month in Review
Federal Reserve Action
Issue Briefs
Yen Watch
Takeshita's China Trip
Business Briefs
Profile: International Patent Law Harmonization
Commentary: Joseph A. Massey

# 2. PUBLICATIONS

In July JEI published a book entitled <u>Japan: Exploring New Paths</u>, which is a collection of articles on new directions of the Japanese economy. Approximately 7,000 copies have been distributed -- 3,200 to recipients of the <u>Japan Economic Survey</u>, 1,200 to subscribers to the JEI report, 1,000 to university libraries throughout the United States, 900 to members of the Association for Asian Studies who are specialists on Japan, and the remainder to Japan-America Societies and World Affairs Councils.

#### REPRESENTATION

#### William J. Barnds

On July 6 discussed V.S.-Japan agricultural issues with Donald Lerch of Lerch & Co.

On July 6 discussed U.S.-Asian relations with David Gries, Vice Chairman of the National Intelligence Council.

On July 6 discussed the impact of U.S.-Japan-R.O.K. economic issues on the political and security relationship between the three countries with John Bennett, President of the Korean Economic Institute.

On July 7 discussed developments in the dollar-yen mark exchanges rates with Professor Michael Hutchison of the University of California (Santa Cruz).

On July 7 discussed Soviet East Asian policy with Professor Robert Scalapino, Director of the East Asian Institute at the University of California (Berkeley).

On July 11 discussed Japanese-Middle Eastern relations with Christopher Van Hollin, Executive Director of The Middle East Institute.

On July 12 discussed Pacific Basin economic developments with Mark Borthwick, Executive Director of the U.S. National Committee for Pacific Economic Cooperation.

On July 13 discussed the outlook for trade legislation with Richard Bush, Staff Consultant of the Subcommittee on Asian and Pacific Affairs of the House Foreign Affairs Committee.

On July 14 discussed the issue of a U.S.-Japan free trade agreement with Anthony Albrecht, Director of Corporate Affairs at the Asia Society.

On July 25 discussed the program for a seminar to be sponsored by JEI and the Japan-America Society of Kentucky with Mrs. Sheilah Sympson, Executive Director of the latter organization.

On July 26 discussed U.S. trade legisation and U.S.-Japan economic relations with Professor A. Tanaka of Tokyo University.

On July 28 discussed trans-Pacific transportation issues with Mr. Jiro Tokuyama of the Center for Pacific Business Studies of the Mitsui Research Institute.

On July 28 discussed possible speakers for a conference on U.S.-Japan corporate alliances with Ms. Carie Cable, Executive Director of the Japan-America Society of the State of Washington.

On August 3 discussed U.S.-Japan relations with David MacEachron, President of the Japan Society of New York.

On August 3 discussed U.S.-East Asian relations with Ralph Claogh, Research Associate at the School of Advanced International Studies of Johns Hopkins University.

On August 3 discussed the likely policies of Vice President Bush and Governor Dukakis toward Japan with Peter Levine of Transnational Inc.

On August 4 discussed the possible outline of a project on Japanese financial institutions with Ms. Elizabeth Andoh, Executive Director of the Associated Japan America Societies of the United States.

On August 4 discussed Japanese foreign and security policies with James Auer, Special Assistant for Japan in the Office of the Assistant Secretary of Defense for International Security Affairs.

with Carl Green of the Tokyo office of Milbank, Tweed, Hadley & McCloy.

On August 8 discussed U.S.-East Asian economic issues with Ms. Susan Heinz, Director of Corporate Affairs at the Asia Society of New York.

On August 11 discussed studies involving local reactions to Japanese investments in the U.S. with Lindley Sloan, Executive Director of the Japan-U.S. Friendship Commission.

On August 15 discussed defense technology transfers with James Auer, Special Assistant for Japan in the Office of the Assistant Secretary of State for International Security Affairs.

On August 16 discussed Japan's likely role in Asian affairs in the coming decade with Richard Cronin of the Foreign Affairs and National Defense Division of the Congressional Research Service.

On August 16 discussed the evolution of Japan's foreign aid program with William Hellert, Director of the Congressional Staff Forum on International Development.

On August 16 discussed U.S.-Asian relations with Dr. Richard Bush, Staff Consultant on the Subcommittee on Asian and Pacific Affairs of the House Foreign Affairs Committee.

On August 17 discussed the outlook for U.S.-Japan economic relations after the passage of the Omnibus Trade Bill with Ms. Patricia Kearns, Executive Director of the Japan-America Society of Washington.

On August 18 discussed U.S.-Asian-Soviet relations with Paul Kreisberg, Senior Associate of the Carnegie Endowment for International Peace.

On August 22 discussed U.S.-Asian relations with Professor Robert Scalapino, Director of the East Asian Institute at the University of California (Berkeley).

On August 22 discussed the outlook for the November elections with Ms. Dawn Calabia, Staff Consultant of the Subcommittee on Asian and Pacific Affairs of the House Foreign Affairs Committee.

On August 22 discussed Japanese corporate strategies and the outlook for U.S.-Japan economic relations with Dr. James Abegglen, Director of the Institute of Comparative Culture at Sophia University in Tokyo.

On August 23 discussed Japanese-Soviet relations with Paul Kreisberg, Senior Associate of the Carnegie Endowment for International Peace.

On August 23 discussed plans for a dinner seminar in Boston with Mr. Minoru Makihara, President of Mitsubishi International Corp., and Ms. Charlotte Beattie, Executive Director of the Japan Society of Boston.

On August 23 discussed Japanese political developments with John Wheeler, Vice President of the Japan Society of New York.

On August 24 discussed plans for a joint JEI-Japan America Society of Georgia conference on U.S.-Japan Relations with Ms. Sarah Englade, Executive Director of the latter organization.

On August 25 discussed international oil developments with George Bentson, of the Washington office of Pertamina, the Indonesian national oil company.

On September 6 discussed attitudes in Washington state on trade protectionism and foreign investment with Ms. Carie Cable, Executive Director of the Japan-America Society of the State of Washington.

On September 7 discussed the outlook for the yen-dollar exchange rate and for Japan's trade structure with Dr. Edward Lincoln, Senior Fellow at The Brookings Institution.

On September 8 discussed the concept of a U.S.-Japan free trade pact and U.S.-East Asian relations with Richard Bush, Staff Consultant for Subcommittee on Asian and Pacific Affairs of the House Foreign Affairs Committee.

On September 8 discussed U.S. security policy toward East Asia with Paul Kreisberg, Senior Associate at the Carnegie Endowment for International Peace.

On September 8 discussed the factors influencing the yen-dollar exchange rate with Robert Feldman of the International Monetary Fund.

On September 9 discussed possible speakers on opportunities and constraints for American firms to sell in the Japanese market with Robert Willner, Excecutive Director of the Oregon International Council in Portland, Oregon.

On September 9 discussed trends in U.S.-Japan economic relations with Professor Hugh Patrick of Columbia University.

On September 12 discussed Soviet Asian policy with Yevgeniy Afanasyev, Counselor for Asian affairs at the Soviet embassy.

On September 12 discussed U.S.-Japan economic and political relations with Ms. Patricia Givens, Director of the Office of International Trade and Investment of the Commonwealth of Massachusetts.

On September 15 discussed program cooperation between JEI and the Council on Foreign Relations with Ms. Jennifer Whittaker, Director of the Council's network of Committees on Foreign Relations.

On September 15 attended a conference at the Japan Society of New York on "Japanese Investment in the United States: Its Causes and Consequences."

On September 15 discussed the relative impact of macroeconomic and microeconomic factors on exchange rates with S. Islam, Senior Fellow at the Council on Foreign Relations.

On September 15 discussed U.S.-Asian relations with Dr. Marshall Banton, Vice President of the Asia Society.

On September 15 discussed U.S. and East Asian corporate strategies with Ms. Susan Heinz, Director of Corporate Activities at the Asia Society.

On September 19 discussed U.S. and Japanese foreign trade statistics with Timothy Regan of Corning Glass Corp.

On September 21 discussed U.S. policy toward Japan with Dr. Frances Rosenbluth of the University of Virginia.

On September 21 discussed Colorado's economic links with Japan and state government programs to attract Japanese investments and tourists with Mr. R. Vance Baughan, and Ms. Bea Celler, Director and Deputy Director of the International Trade Office of the State of Colorado.

On September 21 discussed U.S.-Japan economic relations and possible cooperation between JEI and the World Affairs Council of Denver with Mrs. P. Alexander, Chairman of the latter organization.

On September 28 discussed the activites of the Washington State Department of Trade and Economic Development with Donald Lorentz, Director of the Business and Market Development Office.

On September 28 discussed Washington views toward and efforts to attract Japanese investment with Matthew Smith, Project Manager of the Office of Domestic and International Development of the Washington State Department of Trade and Economic Development.

On September 29 discussed developments in economic relations between Japan and central Washington with David Bailey, Executive Manager of the Port of Moses Lake, Washington.

On September 30 discussed current issues in Oregon's relations with Carl Kato and Ms. Sally Junker, Vice President and International Business Coordinator of the Portland Metropolitan Chamber of Commerce.

On September 30 discussed the outlook for U.S.-Japan relations and possible JEI cooperation with the Japan Society of Oregon with Ms. Dixie McKeel, Executive Director of the latter organization.

## Jon Choy

On July 5 discussed Japanese trade policy and statistics with Mr. Kenji Takeuchi, World Bank.

On July 11 provided information on Japanese investment in China to Kerry Dumbaugh, Congressional Research Service.

On July 13 and 21 discussed cost of capital in Japan with Ms. Brenda Brockman, Office of Technology Assessment, U.S. Congress.

On July 18 discussed Japanese tax reform plans and tax system with Stephen Beinhacker, Shearson, Lehman-Hutton.

On July 21 discussed Japanese investment in the United States with Barbara Pensold, Washington Information group.

On August 2 provided information on Japan's trade, tax laws and software industry to Stephanie Shear, Massachusetts State International Trade Office.

On August 3 provided data on Japanese electronic companies to Larry Olson, Coopers & Lybrand.

On August 4 provided information on U.S. research organizations and Japanese studies to Mike Solomon, consultant to JETRO.

On August 5 discussed Japanese views of the U.S. trade bill with Stan Eicher, Voice of America.

On August 8 provided data on Japan's energy consumption to Sean McDonald, Battelle Memorial Institute.

On August 9 provided data Japan's Technopolis regional development program to the U.S.-Japan Business Council.

On August 9 discussed Japanese investment in the United States with Charles Hauck, World Trade & Data.

On August 10 provided data Japan's financial liberalization program to Jake Newman, Bureau of National Affairs.

On August 18 discussed foreign direct investment in Japan with George Winn, International Council for Local and State Government.

On August 18 provided data on Japan's economy and foreign aid to Thomas Lange, U.S. Army.

On August 22 discussed Japan's software industry with Rober Schware, World Bank.

On August 31 discussed U.S. and Japanese research on high-temperature superconductors with Prof. Robert S. Walters, University of Pittsburgh.

On September 1 provided data on Japanese wage rates to Nancy Stefanik, Rebuilding America Inc.

On September 7 discussed U.S. and Japanese financial deregulation with Yasuhiro Maehara, guest scholar, Brookings Institution.

On September 9 provided statistics on foreign direct investment in Japan to Cheryl Frank, Lee Enterprises.

On September 9 discussed Japanese investment in the United States and doing business in Japan with Julie Reinganum, private consultant.

On September 14 met with Mr. Vasiliy Pospelov, Soviet Embassy, to discuss overall U.S.-Japan relations, Japan's policy in East Asia and East Asia in general.

On September 15 provided data on Japan's saving rate to John Buttarazzi, office of U.S. Ambassador Ronald Lauder.

On September 15 provided data on Japan's general trading companies to Lee Newburg, Office of International Trade and Investment, New York.

On September 15 met with Charles E. Allen of Philip Van Slyck Inc. to discuss Japan's general trading companies.

On September 19 discussed Japan's tax reform effort with Jim Prystup, U.S. State Department.

On September 19 discussed Japan's research efforts in high-temperature superconductors with Miles Weiss, Northeast International Business.

On September 19 provided data on Japan's energy statistics to Jacquiline Rose, U.S. Energy Department.

On September 21 provided data on Japan's general trading companies to Carolyn Thomas, Hunter Fan Company.

On September 21 discussed Japanese direct investment in Europe and the EC's 1992 integration plans with Alex Hittle, private consultant.

On September 22 provided energy statistics to Lew DeMois, U.S. Department of Energy.

On September 23 provided data on Japan's general trading companies to Ms. Dianne Brennaman, private consultant.

On September 23 provided data on the cost of capital in Japan to Harriet Morse, Regis Meckenna & Co.

On September 26 discussed Japan's venture capital industry with Frank Alcair, Gray & Harmon.

## Barbara Wanner

On July 6 provided Bruce Roscoe, research analyst for S. G. Warburg Securities (Japan) Inc. with information on U.S. defense spending in the Asian Pacific.

On July 20 spoke with Mr. Takano, Political Section of the Embassy of Japan, regarding information on the Takeshita Cabinet and Liberal Democratic Party membership.

On August 17 spoke with Michael Chinworth of the Masschusetts Institute of Technology regarding congressional action on defense burdensharing measures.

On August 18 spoke with Phillip Vaughn of International Business-Government Counsellors, Inc. to discuss Washington consultants with Asian clients.

On August 23 met with Linda Silver, Korea Economic Institute of America, to discuss Asia-targeted congressional initiatives.

On August 30 met with Phillip Vaughn of International Business-Government Counsellors, Inc. to discuss Japan issues in Congress.

On August 31 met with Paul Ryan, manager of government and public affairs for Nissan Motor Corporation in U.S.A., to discuss Japanese company focus on corporate contributions in the U.S., among other Japan-related political and trade issues.

On August 31 met with Thomas Gallagher, Vice President of Shearson, Lehman Hutton, to discuss developments in Japanese domestic politics.

On September 2 met with R. Wayne Sayer of R. Wayne Sayer and Associates to discuss defense industrial base initiative.

On September 6 met with Mary K. Alexander, manager of government and public affairs for Matsushita Electric Corp. of America, to discuss how the presidential candidates will come down on trade, among other Japan-related political and economic issues.

On September 8 met with Chris Nelson, Vice President of Teramura International, Inc. to discuss Japanese representation in Washington, among other Japan-related political and economic issues.

On September 12 met with Shinichi Kitajima, counselor, political section of the Japanese Embassy, to discuss trends in Japanese-Soviet relations.

On September 19 spoke with Mr. Tashiro of the economic section of the Japanese Embassy regarding the Keidanren mission to study U.S. corporate giving.

On September 22 attended lecture at the Johns Hopkins School of Advanced International Studies featuring Prof. Gerry Curtis of Columbia University. Prof. Curtis discussed what is ahead in U.S.-Japan political and economic relations.

On September 27 attended lecture/speech sponsored by Women In International Trade to hear Rep. Barbara Kennelly (D, Conn.) speak on trade as an election issue.

# Douglas Ostrom

On July 5 spoke with Kenji Takeuchi of the World Bank concerning Japanese imports of manufactured goods.

On July 6 spoke with Lee Price of the Joint Economic Committee about Japanese trade data.

On July 8 met with Makota Yokoyama of Asahi Mutual Life and the American Enterprise Institute about Japanese life insurance companies.

On July 8 and 13 spoke with Leyla Woods of Department of Commerce, Office of Trade and Investment Analysis, on Japanese manufactured imports.

On July 12 heard a presentation by Clyde Prestowitz, formerly of Commerce Department, and Ellen Frost at the U.S. Chamber of Commerce about U.S-Japan relations.

On July 13 spoke with Peter Pogany of TTC on predictions of Japanese GNP growth in FY 1988.

On July 15 spoke with Lee Price, Joint Economic Committee, about employment in Japanese manufacturing.

On July 20 spoke with Steve Cohen of American University about prospects for growth of Japanese GNP.

On August 3 and 11 spoke with Bill Kolarik of the Department of Commerce on Japanese trade credits.

On August 3, 11, and 17 spoke with Jean Ulicny of Fidelity Investments, Boston, about Japanese and U.S. savings rates.

On August 8 spoke with Lisa Brown of the Federal Home Loan Mortgage Corp. (Fannie Mae) about the market for financing Japanese housing.

On August 8 and 11 spoke with Timothy Kearney of Bear, Stearns and Co. about Japanese exchange markets.

On August 8 spoke with Midge Davis, a graduate student at the Indianapolis campus of Indiana University about Japanese bank holding companies.

On August 9 spoke with Bob Rosenberg of Norris and Hirshberg, Atlanta, about Japanese recessions in the postwar period.

On August 16 spoke with Chuck Wright, Southern State Community College, Hillsboro, Ohio, on Japanese cottage industries.

On August 19 spoke with Wasseem Noor, Rebuild America, on definitions and concepts used in Japanese trade data.

On August 23 spoke with Todd Finkle of the University of Wisconsin about Japanese import barriers.

On August 24 discussed a variety of Japanese-Korean issues over lunch with Diane Charnov of the Korean Foreign Trade Association.

On August 25 attended a lecture at the International Monetary Fund by Maurice Obstsfeld of the University of Pennsylvania who spoke on the question of "How Much Do International Financial Markets Matter?"

On August 30 spoke with Shafiq Islam of the Council for Foreign Relations (New York) on Japanese banks and financial institutions activity.

On August 30 spoke with Daniel Lacelle, attorney in Montreal, on Japanese banks' activities in Europe.

On September 1 was visited by Young Kwan Yoon of the University of California, Davis, on Japanese hollowing-out of its manufacturing base.

On September 1 spoke with Nicolas Blanc of the French Embassy concerning Japanese banks in the United States.

On September 1 spoke with Steve Cohen, American University, on Japanese macroeconomic prospects.

On September 8 spoke to Paul London, a free-lance economist, on Japanese inflation.

On September 13 participated in a JEI luncheon with Mr. Yachi, Mr. Nishimiya, and Mr. Nogami of the Japanese Embassy.

On September 14 spoke with Bruce Kettelle of Ketron Development Corp., Arlington, Virginia about prospects for the Japanese fishing fleet.

On September 14 had lunch with Donald Daly, Professor of Economics at York University in Toronto, and discussed his paper, now in preparation, concerning Japanese trade and a number of questions involving North American-Japanese trade relations.

On September 14 spoke with Professor John Norton of the National University in San Diego on questions involving Japanese dumping in the United States.

On September 15 met with Charles E. Allen of Philip Van Slyck Inc., New York, on Japanese insurance companies, particularly their activities in the United States.

On September 19 spoke with Paul Kreisberg of the Carnegie Endowment on Japanese capital flows.

On September 21 heard a lecture at the Japan Commerce Association breakfast lecture series by Yoh Kurosawa, Deputy President of the Industrial Bank of Japan who spoke on solutions of the LDC debt problem from a Japanese perspective.

On September 27 spoke with Diane Charnov of the Korean Foreign Trade Association on Japanese investment in U.S. stocks and bonds.

On September 27 spoke with Eugene Larcaric, a graduate student at the City University of New York, on exchange rates.

On September 27 spoke with Bill Hunter of the Blackstone Group about Japanese financial markets.

On September 28 spoke with Bruce McAdams, Department of Commerce, on Japanese insurance companies.

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#### Gretchen Green

On July 12 attended a breakfast conference at the U.S. Chamber of Commerce where Clyde Prestowitz and Ellen Frost debated U.S.-Japan economic strengths. Also, met Linda Silver of Korea Economic Institute and Eileen Doherty of JEI for lunch to discuss trade relations.

On July 14 met Yasumasa Nagamine, First Secretary, Embassy of Japan, and Eileen Doherty of JEI for lunch to discuss Japanese Overseas Development Assistance programs.

On July 28 attended a lunch conference sponsored by Women in International Trade where the speakers debated the U.S.-Canada Free Trade Agreement.

On August 2 attended the Congressional Black Caucus press conference about the sale of racially derogatory products in Japan.

On August 5 attended, with Pat Murdo, the press conference held by Sen. Max Baucus (D, Mont.) about his proposal for U.S.-Japan Economic Accords. Also, attended a luncheon lecture at the U.S. Chamber of Commerce about the newly passed omnibus trade act of 1988.

On September 13 attended a breakfast conference sponsored by the Japan-America Society where Rep. Norman Mineta (D, Calif.) discussed the competitiveness of the semiconductor industry. Also, met for lunch with representatives of the Embassy of Japan, Shotaro Yachi, new Economic Counselor, Mr. Yoshiji Nogami, departing Economic Counselor, and Mr. Shinichi Nishimiya along with Douglas Ostrom and William Barnds.

On September 14 attended a press conference where the U.S. Rice Millers Association filed a petition with the U.S. Trade Representative against Japan for their banning of rice imports. Also, attended a luncheon conference sponsored by the Overseas Education Fund International where Sen. Nancy Kassebaum (R, Kan.) spoke about U.S. foreign aid programs.

On September 15 met John Vax, Citizens for a Sound Economy, for lunch to discuss U.S.-Japan trade issues.

On September 16 attended a breakfast conference on foreign direct investment sponsored by the World Trade Forum.

On September 20 attended a breakfast conference sponsored by the International Forum--U.S. Chamber of Commerce where Sen. Max Baucus (D, Mont.) and Bruce Smart debated the trade policies of a Dukakis or a Bush administration.

On September 21 spoke with Barbara Stalling, University of Wisconsin, about Japanese ODA programs and showed her the JEI library.

On September 22 attended a House Foreign Affairs Committee, Subcommittee on Trade and International Economic Policy hearing about foreign direct investment. Also, attended a lecture by Gerald Curtis, Columbia University, at SAIS about post-war U.S.-Japan relations especially as the Showa era is coming to an end.

On September 26 had lunch with Paul Ryan, Nissan Motors, and discussed U.S.-Japan trade issues.

On September 27 attended a House Foreign Affairs Committee, Subcommittee on International Economic Policy and Trade hearing about U.S.-Japan relations: the impact of negotiated market openings.

On September 28 attended a House Foreign Affairs Committee, Subcommittee on Asian and Pacific Affairs hearing on U.S.-Japan relations: security cooperation and foreign aid.

#### Pat Murdo

On July 7 talked with Mr. Shiraishi in the health and welfare section at the Japanese embassy about a speech on social security delivered in Paris by the Minister of Health and Welfare.

On July 28 introductory call to Phil Burgess of the Center for the New West.

On July 29 talked with David Wood in Sen. Tim Wirth's office about the senator's new bill aimed at combating the greenhouse effect.

On August 3 talked with Rafe Pomerance of World Resources Institute about greenhouse effect and problems with chlorofluorocarbons.

On August 3 talked with Suzanne Butcher, Office of Environmental Protection, Department of State, about greenhouse effect and CFC problems.

On August 3 talked with Yasuhiro Shimizu in the environment section at the Japanese embassy regarding greenhouse effect and CFC problems.

On August 5 attended press briefing sponsored by Sen. Max Baucus to announce his proposal for U.S.-Japan trade legislation. Also talked briefly with Baucus's aides Scott Williams, Greg Mastel and Suzanne Lagoni.

On August 26 talked with Masayuki Izuchi of Hitachi Seiki about his firm's new manufacturing plant in Huntsville, Alabama.

On August 26 talked with Jim Reidler, Alabama Development Office, regarding Hitachi Seiki's manufacturing plant.

On September 29 talked with Don Oldenburg of the <u>Washington Post</u> and James Schulz of Brandeis University about Mr. Oldenburg's report on a study being done by Mr. Shulz on Japanese industry's approach to senior citizens in the workforce.

On September 30 talked with Mike Suzuki of the Department of Health and Human Services for whom James Schulz of Brandesi University is doing the study on aged workers in Japan.

#### 4. SPEECHES AND PRESENTATIONS

On July 28, Jon Choy spoke at the Japan-Illinois Agricultural Conference, co-sponsored by JEI and the Illinois Department of Agriculture. Topic was overall U.S.-Japan relations.

On September 15, William J. Barnds spoke to the Congressional Staff Forum on "The Evolution and Outlook for Japan's Foreign Aid Program."

On September 28, William J. Barnds spoke to a meeting in Moses Lake, Washington sponsored by the Japan-America Society of the State of Washington on "Looking Ahead: Japan-U.S. Relations in Perspective."

On September 29, William J. Barnds spoke to the Committee on Foreign Relations of Portland, Oregon on "Japan and the U.S. -- Prospects for the Competitive Partnership."

On September 30, William J. Barnds spoke to a conference in Bogoda Bay, California, organized jointly by the World Affairs Council of Northern California and the U.K. Ditchley Foundation on "Are America's Growing Asian Ties Supporting or Supplementing Its Historic Links with Europe?"

#### 5. PRESS AND MEDIA RELATIONS

#### William J. Barnds

On August 2 provided information on Japanese views of the presidential candidates to Joseph McCarthy of the <u>Asian Wall Street Journal</u>.

On August 22 provided information to Sam Martin of the <u>Asian Wall Street</u> <u>Journal</u> on Japanese financial institutions.

On August 24 provided information on Japan's international role to Emily MacFarguker, Foreign Editor of  $\underline{U.S.}$  News and World Report.

On August 25 provided information on likely developments in U.S.-East Asian relations to Nayan Chinda of the <u>Far Eastern Economic Review</u>.

On September 9 provided information of U.S. views on burdensharing issues to Mr. Rikuo Sato, General Manager of the Washington bureau of <u>Mainichi</u> Newspapers.

On September 15 discussed U.S. foreign policy issues with James Finn, editor of <u>Freedom at Issue</u>.

On September 28 provided information on current issues in U.S.-Japan relations and the outlook for the relationship with the Editorial Board of <a href="https://doi.org/10.1007/jhes.2007

On September 29 was interviewed on current issues in U.S.-Japan economic relations by Lance Tormey of radio station's KBSN and KDRN of Moses Lake, Washington.

On September 29 provided information on U.S.-Japan agricultural issues to Ms. Beverly Kelley of the <u>Capitol Press</u> of Kennewick, Washington.

On September 29 provided information on U.S.-East Asian economic trends to Stephen Dunphy, Business Editor of <u>The Seattle Times</u>.

## Susan MacKnight

On July 20 discussed Japanese investment in the United States with Judy Wenzel of the Milwaukee Journal.

On July 26 discussed the profitability of Japan's manufacturing sector with Marsha Stepanek of the <u>Detroit Free Press</u>.

On August 8 discussed Japanese investment in the United States with Tom Brown of the  $\underline{\text{Seattle Times}}$ .

### Jon Choy

On July 11, discussed data available on foreign direct investment in Japan with Richard Katz, Diamond Weekly.

On August 16, discussed Japan's tax reform efforts with Doug Varley, <u>Inside U.S. Trade</u>.

On August 23, provided data on Japanese unemployment to Doug Henwood, Nation magazine.

On August 24, discussed Japanese regulation of insider trading and stock markets with Eric Nash, New York Times.

On August 29, discussed Japan-Europe relations with Steven Brookes, <u>Insight</u> magazine.

On August 30, discussed recent moves by Japanese securities firms in the United States with James Gibney, The New Republic.

On September 6, provided data on foreign direct investment in Japan to Carlisle Spirey, American Banker.

On September 14, discussed international efforts to develop high-definition television with Norman Alster, <u>Fortune</u>.

On September 19, discussed relative U.S. economic power with Robert Myer, Nippon Television.

On September 20, discussed Japan's fiscal policy with Richard Lawrence, Journal of Commerce.

On September 20, provided data on Japan's taxation of charitable gifts to Steve Green, Chronicle of Philanthropy.

On September 23, discussed Japan's patent system and laws with Marsha Stafanik, Knight-Ridder News Service.

On September 30, discussed Japanese nationalism with Zachary Citron,  $\underline{\text{The}}$  New Republic.

#### Barbara Wanner

On July 15 spoke with Susan Plumb of Mr. Sakurai's office of Mitsubishi Electric Company regarding MELCO's potential contribution to the Opinion page of the September issue of <u>Japan Economic Survey</u>.

On July 20 interviewed Thomas F. Cargill, Professor of Economics at University of Nevada for October issue of <u>Japan Economic Survey</u> on financial liberalization in the U.S. and Japan.

On July 21 interviewed Joseph P. Massey, Assistant U.S. Trade Representative for Japan and China, for the October issue of <u>Japan Economic Survey</u> on U.S.-Japan patent negotiations.

On August 22 interviewed James C. Abegglan, President of Asian Advisory Service, Inc., for November issue of <u>Japan Economic Survey</u> regarding Japanese corporations in transition.

On August 31 attended press conference sponsored by Washington Roundtable for the Asian Pacific Press to hear the views of Karl Jackson, deputy assistant secretary of defense for East Asian and Pacific affairs, on U.S.-Japan defense relations.

On September 28 attended American Business Conference press conference featuring Rep. Patricia Schroeder (D, Colo.) and Defense Secretary Frank Carlucci on U.S.-Japan defense relations.

## Douglas Ostrom

On July 6 spoke to Jim Millman, a free-lancer, on capital ratios for Japanese banks.

On July 13 spoke to Elizabeth Baatz of Cahners Publishing about semiconductors in the Japanese Census of Manufacturing.

On July 20 spoke to Russell Home of <u>Business Tokyo</u> about U.S. restrictions on Japanese imports.

On August 1 spoke to Howard Banks of <u>Forbes</u> about future Japanese plant and equipment investment prospects.

On September 1 spoke to Robert England, a freelance writer, about a broad range of U.S.-Japan trade relations and trade barriers.

On September 8 spoke to Peter Triano of  $\underline{\text{Economic World}}$  about a wide range of U.S.-Japanese economic relations issues.

On September 12 spoke to John Whitelaw, a free-lance journalist, about Japanese business strategies.

On September 22 and 27 spoke with Henrietta Heyman, a free-lance writer based in San Francisco, about technology and cost of capital issues involving Japan.

On September 26 answered several general questions about the Japanese economy for Erik Nash of the New York Times.

On September 28 spoke with Fred Friedman, formerly of the <u>Cleveland Plain-Dealer</u>, about press coverage of the Japanese economy.

#### Gretchen Green

On July 11 met Julie Rubinstein of TV Asahi and Eileen Doherty of JEI for lunch to discuss U.S.-Japan relations.

On August 8 discussed U.S.-Japan relations with Sam Iker, Voice of America.

On August 15 discussed Japanese ODA with Robert Deans of the Atlanta Constitution and showed him the JEI library.

On September 9 met Julie Rubinstein, TV Asahi, for lunch and discussed U.S.-Japan relations.

#### REPORTS

#### JEI Report A

From October 1, 1988 to December 31, 1988, JEI prepared 10 issues of JEI Report A. (Nos. 38A-47A)

- 38A The 1988 Trade Act: An Overview
- 39A The Maekawa Reports: Reality or Rhetoric?
- 40A The Yen Since The Plaza Accord
- 41A The Opposition Parties in Japanese Politics
- 42A Liberalization of Japan's Beef and Orange Markets: Winners and Losers
- 43A Japan's Foreign Aid Policy: 1988 Update
- 44A Japan Ponders Free Trade Pacts: Building Blocks Or Road Blocks?
- 45A The Changing Japanese Consumer
- 46A Japanese Companies Grapple With Good Corporate Citizenship
- 47A Japan's Expanding U.S. Manufacturing Presence: 1987 Update

## JEI Report B

During the period JEI issued 10 reports in the series entitled JEI Report B. This series analyzes the latest developments affecting U.S.-Japan Relations. (Nos. 38B-47B)

- Japan Debt Initiative Gets Cool Response
  A Tougher U.S. Position On Services Trade?
  New Focus On Foreign Direct Investment Disclosure Proposal
  Examination Continues Of Japan's Defense Burdensharing
  More Aid Urged As Japan's International Contribution
  Moscow Courts Tokyo And Asia With Conciliatory Rhetoric
  Notes: Textile-Apparel Bill
- 39B New MOSS Talks?
  Currency Market Intervention Diminishes
  Data Bases Build In Japan
  Japanese Business Delegation Studies U.S. Corporate Giving
  Dumping Charges Dog Japan's Forklift Makers
- 40B Yen Reverses Course, Again
  Japan Releases New Input-Output Table
  Japan Reviewing Aid Policies
  Work Starts on Implementing Science And Technology Pact
  Plan For Plutonium Shipment By Sea Sparks Congressional Ire
  Japan-EC Dumping Case Dumped On GATT
  Dukakis Details Trade Policy
  Japanese Polysilicon Cartel Alleged
  Notes: Fishing And Whaling; Tax Reform

- Direction Of Japan's Trade Surplus Unclear
  Internationalization Of The Yen Advances
  Japan's Internal, External Economic Policies Blasted
  Subcabinet Talks Boost IVAN Settlement
  Aid To The Philippines
  Japan Socialist Party Seeks Improved Ties With South Korea
  Notes: NTT Stock Sale; Japan's GATT Complaint
- 42B Bank of Japan Reforms Short-Term Financial Markets
  Update On Japan's Financial Liberalization
  Treasury Report Raps Japan's Neighbors
  Japanese-Soviet Dialogue Continues
  Congressman Proposes Code Of Conduct For Japan
  USTR Again Rejects Complaint About Japan's Rice Policies
- 43B Economic Statistics Point Toward Growth In Japan
  Trade Data Show Mixed Results
  Diet Works On Tax Reform As Scandal Widens
  Trilateral Patent Talks Move Forward
  Export Control Developments
  Negotiations On FSX Research And Development Hit Snags
  Notes: KDD Competitors
- Japan's Business Leaders Expect Continued Trade Frictions
  Congressional Committees Shift
  Oil Price Fall Has Ups And Downs
  Guessing The Future of Japan's Car Export Limits
  Notes: Tax Reform; SDI Contracts
- Tax Reform Passes Lower House
  Currency Traders Feast On Strong Yen
  Trade Advice For President-Elect Bush
  Report Issued on Defense Industrial Base
  Notes: Diplomatic "Blue Book"; Foreign Aid; Aviation Update;
  Japan's Construction Market; Bearings; Semiconductors
- United States And Japan Ink FSX Agreement
  Housing Market Weakens In Japan
  No Pension Until Age 65, Japanese Panel Recommends
  Washington And Tokyo Bolster Superconductor Research
  IBM-Fujitsu Software Copyright
  Notes: Foreign Minister in Washington; Free Trade Agreement
  Hearing; Senate Majority Leader
  Statistical Supplement
- Japanese Economy Sizzles
  Tokyo Urged To Continue Administrative Reform
  Japan Ducks Crossfire in Montreal
  Insider Trading Scandal Forces Miyazawa Resignation
  Tokyo Gives Gorbachev "Peace Initiative" Qualified Praise
  United Nations Reprimands Japan Over South Africa Trade
  Notes: FY 1989 Budget; Debt Relief

## Japan-U.S. Business Report

During the period JEI published three issues of Japan-U.S. Business Report, which analyzes commercial developments in Japanese and American markets. This is written in Washington from Japanese-language and English-language sources (e.g., trade journals, newspapers and the like). (Nos. 229-231)

## Japan Economic Survey

During the period JEI published three issues of Japan Economic Survey. This monthly publication highlights developments affecting U.S.-Japan economic relations and is circulated on a complimentary basis to approximately 3,500 policy-interested Americans. These include senators, congressmen, executive branch officials, business executives, journalists and academics. The Japan Economic Survey includes a "commentary" section featuring the opinions of guest contributors on economic issues of interest. (Volume XII, Nos. 10-12)

No. 10 U.S. Rice Industry Launches Trade Suit
Japanese Sales to Libya
Hawaii Trade Talks
JEI Reports
Tax Politics in Japan
Month in Review
Jobs for Foreigners in Japan
Japan's Debt Initiative
Issue Briefs
Yen Watch
Bryant Bill Passes House
Business Briefs
Data Bank
Commentary: Thomas F. Cargill

No. 11 Japan's Trade Surplus Up

Tax Debate Bogs Down
Japanese Business Explores Corporate Giving
JEI Reports
Agreement Reached on IVANs
Month in Review
Science and Technology Talks
U.S. Proposes Lifting Fishing Ban
Yen Reverses Course
Issue Briefs
Japanese-Soviet Relations
Business Briefs
Profile: U.S. Attitudes Toward Foreign Investment
Commentary: James C. Abegglen

No. 12 Japanese Reaction to U.S. Elections
Congressional Changes
JEI Reports
Tax Reform Passes Diet Lower House
Month in Review
FSX Accord Signed
Issue Briefs

Yen Pushes Y120/\$1.00 Yen Watch Business Briefs Profile: Pacific Basin Economic Relations Commentary: Mark Borthwick

## 2. PUBLICATIONS

There was no special publication during this quarter.

#### REPRESENTATION

#### William J. Barnds

On October 1-2 attended a conference on "The Significance for the Trans-Atlantic Relationship of the Economic Rise of East Asia" sponsored jointly by the World Affairs Council of Northern California and the U.K. Ditchaley Foundation.

On October 2 discussed EC-Japan economic relations with Lord Jenkin, Chairman of the U.K.-Japan 2000 Group.

On October 3 discussed U.S. international competitiveness with Professor Peter Jones, Director of the Consortium on Competitiveness and Cooperation at the University of California (Berkeley).

On October 5 discussed Japanese political and economic developments with Ms. Joanna Shelton, Professional Staff Member of the Trade Subcommittee of the House Ways and Means Committee.

On October 6 discussed the hearings on U.S.-Japan relations being held by the Subcommittee on Asian and Pacific Affairs of the House Foreign Affairs Committee with Stanley Roth, Staff Director of the subcommittee.

On October 7 discussed Asian-Middle East economic relations with Michael Van Dusen, Staff Director of the Subcommittee for Europe and the Middle East of the House Foreign Affairs Committee.

On October 11 discussed Pacific basic economic issues and institutions with Dr. Mark Borthwick, Executive Director of the U.S. National Committee for Pacific Economic Cooperation.

On October 12 discussed Soviet-Japanese relations with Professor Charles Ziegler of the University of Louisville.

On October 14 discussed possible areas of program cooperation between JEI and the World Affairs Council of Oregon with Ms. Charlotte Kennely, Executive Director of the latter organization.

On October 17 discussed U.S. foreign economic policy with Paul Kreisberg, Senior Associate at the Carnegie Endowment for International Peace.

On October 20 discussed possible areas of program cooperation between JEI and the Japan-America Society of Rhode Island with Ms. Maureen Menzei,

On October 24 discussed Japanese security policy with Paul Kreisberg, Senior Associate at the Carnegie Endowment for International Peace.

On October 25 discussed cooperation between JEI and the Japan-America Society of Georgia in cosponsoring a conference on U.S.-Japan economic relations with Ms. Sara Englade, Executive Director of the latter organization.

On October 25 discussed Japanese foreign aid policies with John Bresnan, Senior Research Associate at the East Asian Institute of Columbia University.

On October 25 discussed the forces determining foreign exchange rates with Dr. Robert Feldman of the Research Department of the IMF.

On October 26 discussed U.S. foreign trade policy with Mr. Ryo Watabe of the Nomura Research Institute.

On October 26 discussed the forces behind Japan's recent strong economic growth with Dr. Edward Lincoln, Senior Research Associate at the Brookings Institution.

On October 28 discussed the likely attitude of the Democratic leadership in Congress toward cooperation with a Bush Administration with Stanley Roth, Staff Director of the Subcommittee on Asian and Pacific Affairs of the House Foreign Affairs Committee.

On October 31 attended a conference at the Institute for International Economics on "More Free-Trade Areas?"

On November 1 discussed Japan's international role and U.S.-Japan economic relations with Professor Ezra Vogel of Harvard University.

On November 1 discussed Japanese political trends with Professor Susan Pharr of Harvard University.

On November 1 attended a luncheon seminar sponsored by the Program on U.S.-Japan Relations at Harvard University at which the Japanese Ambassador to the OECD, Hisashi Owada, spoke on "Japan and the NICs."

On November 1 discussed international capital movements and exchange rates with Professor Richard Cooper of Harvard University.

On November 2 discussed U.S. foreign policy with Professor Roderick MacFargubar of Harvard University.

On November 3 discussed areas of possible cooperation between JEI and the Japan Society of Boston with Ms. Charlotte Beattie, Executive Director of the latter organization.

On November 4 discussed U.S.-Japan agricultural issues with Donald Lerch of Lerch & Co.

On November 8 discussed U.S.-Japan economic and technological issues with Professor David Jones of the University of Illinois.

On November 10 discussed U.S. foreign policy with Stanley Roth, Staff Director of the Subcommittee on Asian and Pacific Affairs of the House Foreign Affairs Committee.

On November 10 attended a conference at the Institute for International Economics at which C. Fred Bergsten spoke on "Foreign Economic Policy Issues Facing the Next Administration."

On November 10 discussed U.S. foreign economic policy with Alan Romberg, Senior Fellow at the Council on Foreign Relations.

On November 15 discussed international economic affairs with Dr. Berdj Kenadjian of the Department of the Treasury.

On November 15 discussed Japanese-S. Korean economic relations with John Bennett, President of the Korean Economic Institute.

On November 16 discussed attitudes toward Japanese investment in the southeastern states with Ms. Sara Englade, Executive Director of the Japan-America Society of Georgia.

On November 28 attended a seminar at the Council on Foreign Relations on "Vietnam: New Dimensions of a Familiar Problem."

On November 29 discussed U.S.-Asian relations with Dr. Mary Bullock, Secretary of the Asia Program at the Woodrow Wilson International Center for Scholars.

On November 30 attended a meeting sponsored by the U.S.-Japan Economic Agenda at which USTR Clayton Yeutter spoke on "Issues Confronting the Mid-Term Review Conference on the Uruguary Round."

On December 1 discussed congressional affairs with Ms. Linda Silver of the Korean Economic Institute.

On December 1 discussed the likely effects of the growing disparity of wealth because of rising land and stock prices in Japan on the country's political system with Professor Gerald Curtis of Columbia University.

On December 2 discussed U.S.-Japan relations with Tadashi Yamamoto, President of the Japan Center for International Exchange.

On December 2 discussed congressional affairs with Richard Bush, Staff Consultant to the Subcommittee on Asian and Pacific Affairs of the House Foreign Affairs Committee.

On December 2 discussed U.S.-East Asian relations with Charles Morrison, Assistant to the President for International Programs at the East-West Center in Hawaii.

## Jon Choy

On October 4 discussed Japanese science and technology policy with Dr. Herbert Glazer, American University.

On October 11 attended a luncheon on the U.S.-Canada free trade pact hosted by the 20th Century Fund.

On October 12 discussed Japan's tax reform with Harry Blum, private investor, Los Angeles, CA.

On October 12 provided information on Japan's financial liberalization to Thomas Mahoney, Cooper, Neff & Associates, Philadelphia, PA.

On October 12 attended a seminar on Japan's new global role hosted by the Institute for International Economics.

On October 13 provided data on Japan's research and development expenditures to John Wiecking, U.S. State Department.

On October 13 discussed Japan's proposed tax reforms with John Shoven, National Bureau of Economic Research.

On October 17 discussed Japan's international value-added network rules with Don Smith. National Institute for Public Administration.

On October 18 discussed Japanese business practices with Miles Weiss, Northeast International Business.

On October 24 provided data on Japan's general trading companies to Jon Katzenburger, graduate student, MIT.

On October 24 provided data on Japan's government budget deficit to Rebecca Lamberton, U.S. Commerce Department.

On November 2 provided data on Japan's ship-borne trade and food imports to Bernie Victory, National Institute for Public Policy.

On November 15 discussed Japan's energy policy with Sean McDonald, Battelle Memorial Institute.

On November 18 provided data on Japan's economy to Prof. Paul Slawson, Harvard University.

On November 22 provided data on Japanese firms in the United States to George Amey, Martin Marietta Corp., Orlando, FL.

On November 22 provided details on Japan's tax reform legislation to Robin Goldberg, Mitchell-Hutchins, New York.

On November 22 provided details on Japanese foreign direct investment to Sothia Yang, gradaute student, University of California at Berkeley.

On November 29 discussed U.S. and Japanese financial deregulation with Yasuhiro Maehara, guest scholar, Brookings Institution.

On December 1 provided statistics on Japan's imports and exports of oil to Joan Kois, Prudential Bache Securities.

On December 15 provided data on the Tokyo Stock Exchange to Edward Knight, Congressional Research Service.

On December 16 discussed Japan's tax system and tax reforms with Andrew Durant, Government Research Corp.

On December 16 discussed Japan's energy policy and policymakers with Chester Cooper, Resources for the Future.

On December 19 provided data on Japan's capital investment to David Eppelsheimer, Allen Bradley Inc.

On December 28 met with Takashi Eguchi, Japan Center for International Finance, to discuss financial liberalization in the United States and Japan.

On December 28 discussed Japan's international value-added network rules with Lawrence Olson, Coopers & Lybrand.

On December 29 discussed Japan's long-term research and development policies with Justin Bloom, Technology International Inc.

On December 29 provided information on U.S. direct investment in Japan to Michael Spence, SIAR Inc., Cambridge, MA.

On December 29 provided information on Japan's tax reform proposals to Gary Concoff, Esq., Mitchell, Silberberg & Knupp, Los Angeles, CA.

On December 29 provided information on the Japan Fair Trade Commission and Japan's distribution system to Timothy Goodman, U.S. Commerce Department.

#### Barbara Wanner

On October 11 spoke with Mr. Masami Tashiro of the Embassy of Japan regarding the Keidanren/Japan Center for International Exchange special mission on Japanese corporate citizenship.

On October 11 spoke with Peter Kamura of Japan Center for International Exchange regarding the Keidanren/JCIE special mission on Japanese corporate citizenship.

On October 13 met with Dorothy Walsh of Ameritech regarding developments in  $U.S.\ tax$  and trade legislation.

On October 20 spoke with Prof. Nathanial Thayer of the Johns Hopkins School for Advanced International Studies regarding oppposition party politics in Japan.

On October 26 spoke with Tema Razavi of Nihon Information Company regarding telecommunications provisions of omnibus trade bill.

On October 26 spoke with Mary Alexander of Matsushita Electric Corporation of America regarding activities of U.S. private sector Advisory Committee on Trade Negotiations.

On November 4 met Jerry Johnson of the Embassy of Japan concerning developments in Japanese corporate hiring practices.

On November 7 met with Gregg Rubinstein of Grumman Corp. regarding developments in Japanese defense programs.

On November 7 spoke with Bob Johnson, international programs division of the Defense Department, regarding developments in the FSX project.

On November 10 spoke with Peter Kamura of JCIE regarding report summarizing Keidanren/JCIE study mission findings on corporate giving in America.

On November 10 spoke with Leslie Nichols of Mudge Rose (law firm) regarding 1989 U.S.-Japan trade agenda.

On November 14 spoke with Gregg Rubinstein of Grumman Corp. regarding U.S. shooting that involved a Japanese coast guard patrol boat.

On November 14 spoke with Jerry Johnson of the Embassy of Japan regarding Japanese corporate contributions.

On November 15 attended lecture at the Johns Hopkins School of Advanced International Studies featuring Under Secretary of Defense William Taft, Prof. Nathanial Thayer of SAIS and James Auer of Vanderbilt University on developments in U.S.-Japan defense relations.

On November 16 met with Michael Call of Mitsubishi International regarding developments in trade legislation and U.S.-Japan relations.

On November 18 spoke with Prof. John Campbell of the University of Michigan regarding study on Japanese auto company hiring practices.

On November 21 met with Jeri Jensen of the Commerce Department regarding developments in Uruguay Round of multilateral trade negotiations.

On November 21 spoke with Mary Alexander of Matsushita Electric Corporation of America regarding MECA's public affairs program.

On November 22 spoke with Mary Alexander of Matsushita Electric Corporation of America regarding MECA's public affairs program.

On November 22 spoke with Justin Camerlengo of Matsushita Electric Corporation of America regarding MECA's public affairs program.

On November 22 spoke with Bruce Turnbull of Weil, Gotshal and Manges (law firm) regarding the public affairs programs of U.S. subsidiaries of Japanese companies.

On November 23 spoke with Kathryn Carey of American Honda Motor Co. regarding Honda's public affairs activities.

On November 23 spoke with Art Garner of Toyota Foundation regarding Toyota's corporate contributions activities in the United States.

On November 23 spoke with Phylicia Lynch of the Hitachi Foundation regarding her organization's contributions activities in the United States.

On December 5 attended reception at the Japanese Embassy hosted by the Japan-America Society of Washington.

On December 6 spoke with Hallock Northcott and Justin Camerlengo of Matsushita Electric Corporation of America regarding MECA's public affairs activities.

On December 8 met with Linda Silver of the Korea Economic Institute regarding developments in trade policy and new U.S. cabinet assignments.

On December 12 spoke with Tom Gallagher of Shearson, Lehman, Hutton regarding developments in Japanese domestic politics.

On December 20 spoke with Frank Crawford of Nissan Motor Corporation in the U.S.A. regarding Japanese corporate contributions programs.

On December 22 spoke with Larry Bruser of Mitsui & Co. (U.S.A), Inc. regarding Japanese corporate contributions and employment practices.

On December 28 spoke with Daniel Bob of the Japan Society regarding Japanese corporate interest in good corporate citizenship.

#### Douglas Ostrom

On October 4 spoke to Jim Clausen about assistance to small exporters.

On October 4 spoke to Donna Andritsh, National Academy of Sciences, on foreign nationals in Japan.

On October 5 spoke to Bernard Shorr of Travelers Insurance Corp. about innovations in the Japanese insurance market.

On October 11 spoke with Laura Thomas of the Public Securities Association of Washington about Japanese infrastructure investment.

On October 12 spoke with Henry Terrell of the Federal Reserve Board about Japanese banks in the United States.

On October 13 met with Mr. Kenji Takeuchi of the World Bank and discussed Japanese imports of manufactured goods.

On October 18 talked with John Norton of National University in San Diego about Japanese pricing.

On October 19 met with Carrie L. Cable, executive director of the Japan-America Society of the State of Washington, concerning a conference she is organizing.

On October 20 spoke with Christa Brady of Multinational Stategies about Japan's portfolio investment in the EEC.

On October 24 spoke with Ann Force of the European Community office on Japanese imports of manufactured goods.

On October 24 spoke with Kathy Cochran, John Ward Associates, a Washington trade consulting firm, about Japan-third country yen exchange rates.

On October 27 met in Washington with faculty of Appalachian State University of Boone, North Carolina about their proposal for an Asian studies program.

On October 31 and November 1 attended a conference at the Institute for International Economics on free-trade areas.

On November 2 spoke with Shirley Shao of Tillinghast, a Washington insurance consulting firm, about Japanese insurance companies.

On November 2 spoke with Nancy Stefanic of Rebuild America about the implications of Japan being a net creditor.

On November 2 spoke with Merit Janow of Skadden Arps, a large New York City law firm, about mergers and acquisitions in Japan.

On November 2 met with Tim Gallagher of Shearson Lehman Hutton and had a wide-ranging discussion of Japanese economic issues.

On November 3 spoke with Rose Lee An of the International Businesss Council of Atlanta about Japanese economic growth since the 1960s.

On November 4 spoke with Penny Appleby of Frost and Sullivan, political risk consultants in Syracuse, about Japanese budget deficits.

On November 4 spoke with Doug Cocks, Manager of Corporate Affairs for Eli Lilly in Indianapolis, about the Japanese economy generally. On November 4 spoke with Jim Orr, Federal Reserve Board of New York, about trade balance questions.

On November 8 spoke with Kevin Fallon, a student at George Washington University, about currency restrictions in Japan.

On November 10 spoke with Tom Gann of Congressman Philip Crane's office about U.S. debt held by Japanese banks.

On November 10 spoke with Wendy Fullerton, a graduate student at Indiana University of Pennsylvania, about franchising in Japan.

On November 11 spoke with Mary Mogee, an independent consultant based in Great Falls, Virginia, about intellectual property rights issues and the GATT round.

On November 15 spoke with Julie Reeves of Equicor Insurance, St. Petersburg, Florida, about Japanese exchange rates.

On November 18 spoke with Jean Ulicny, Fidelity Investments, Boston, about Japanese savings rates.

On November 18 attended a meeting of the Japan Economic Seminar at the Brookings Institution. Two papers were discussed, one on Japanese financial markets, the other on Japanese manufactured imports.

On November 19 and November 30 spoke to W.M. Lawrence of the South Carolina Port Authority about the Japanese long-term prime interest rate and the advantages and disadvantages of borrowing in the Japanese market.

On November 28 spoke with Michelle Lore of Johns Hopkins about the U.S. Treasury's report on exchange rate practices.

On November 28 provided Japanese economic data to Shafiqul Islam, Council on Foreign Relations, New York City.

On November 30 discussed Japanese economic growth since 1850 with Brian Hanson of the Agency for International Development.

On November 30 heard Jim Powell, author of the new book <u>The Gnomes of Tokyo</u> speak at the Cato Institute.

On December 1 discussed U.S. jobs that depend on exports to Japan with Eric Edmondson of Saunders and Co.

On December 1 discussed Japanese per capita income for FY 1988 with Lester Stovell, a Washington attorney.

On December 2 heard Clayton Yeutter, U.S. Trade Representative, speak at the National Press Club on the Uruguay Round.

#### Gretchen Green

On October 11 attended a reception with Kathryn Bell at the Philippine Embassy to mark the opening of the Jaime V. Ongpin Institute of Business and Government.

On October 13 attended a hearing before the House subcommittee on Asian and Pacific affairs where Karl Jackson, Deputy Assistant Secretary of Defense, and William Clark Jr. testified about Japan's burdensharing role.

On October 25 had luncheon meeting with Jon Choy and Rika Sugita, Citicorp Scrimgeour Vickers, and discussed Japanese financial liberalization and issues coming up in the lOlst Congress that might have ramifications for Japan.

On November 17 had lunch with Mr. Yasumasa Nagamine, first secretary, Embassy of Japan, and Mr. Masami Tashiro, Keidanren, to discuss Japanese foreign aid programs.

On November 18 had breakfast meeting with World Trade Forum group where the speaker discussed the U.S.-Canada free trade agreement.

On November 29 met Stanley Roth and Richard Bush, staff members of the House subcommittee on Asian and Pacific affairs, to discuss issues in the 101st Congress that may affect U.S.-Japan relations.

On November 30 attended a Cato Institute luncheon lecture on foreign direct investment in the United States.

On December 2 attended a Women in International Trade luncheon about the rules that pertain to government employees who move to the private sector and the government ethics bill vetoed by President Reagan.

On December 6 attended a Commerce Department International Forum breakfast about U.S.-East European trade links and attended a Women in International Trade reception.

On December 9 attended a Nissan Motor Company reception with Pat Murdo and Kathryn Bell.

On December 12 attended a U.S.-Japan Dialogue meeting with Michiko Higuchi, Brookings Institution, Prof. Masayuki Tadokoro, Visiting Scholar at Johns Hopkins SAIS, and Al Nagao, Office of Sen. Spark Matsunaga. Discussed U.S.-Japan relations under the new Bush administration, burdensharing, and Japanese official development assistance.

On December 14 attended a Commerce Department breakfast at which Clayton Yeutter spoke about the Montreal meeting on progress in the GATT negotiations.

#### Pat Murdo

From late October through mid-December talked with approximately 90 officials of manufacturing firms that have a 10 percent or greater involvement by a Japanese firm. The calls were for JEI's annual manufacturing survey.

On November 10 attended the Japan-America Society of Washington speech by the Honorable Taizo Watanabe, who was speaking on "Japan and the United States: Beyond Burdensharing."

On December 6 talked with Marla Bush of the Administration on Aging about a study done for the Department of Health and Human Services on how the Japanese are addressing work prospects for their rapidly aging population.

On December 9 attended the Nissan Motor Corporation in USA Christmas reception.

#### 4. SPEECHES AND PRESENTATIONS

On October 6 Jon Choy lectured to Prof. Zobir's American University graduate student class on overall U.S.-Japan political and economic relations. Gretchen Green lectured to the same group on Japanese foreign aid and issues in Congress affecting U.S.-Japan relations.

On October 12 William J. Barnds spoke to the Louisville Committee on Foreign Relations on the topic "Japan and the U.S. Outlook for the Competitive Partnership."

On October 13 William J. Barnds spoke to a conference sponsored by the World Affairs Council and the Chamber of Commerce of Louisville, Kentucky, on the topic "The Changing Japanese Consumer and U.S. Export Opportunities."

On November 16 Jon Choy lectured to three classes of Fairfax High School students on overall U.S.-Japan relations.

On November 29 Jon Choy lectured to Prof. Tomasz Mrocskowski's graduate business school class at the American University. The topic was financial liberalization in Japan and Japan's role in global finance.

#### PRESS AND MEDIA RELATIONS

#### William J. Barnds

On October 11 provided information on U.S.-Japan economic issues and developments to Jim Rohwer, Asia Editor of <a href="The Economist">The Economist</a>.

On October 12 was interviewed by Patrick Sullivan of Public Broadcasting Station WVOL of Louisville, Kentucky, on Japan's role in the world economy and U.S.-East Asian economic trends.

On October 12 provided information on Japanese investment in the U.S. to Van A. Cavett of <u>The Courier-Journal/The Louisville Times</u>.

On October 13 was interviewed by Ralph Markel, producer of "Kentuckiana Business Edition" of the University of Louisville television station.

On October 18 provided information on Japanese economic and defense policies to Robert Meyer of Nippon Television.

On October 24 provided information on the reasons behind Japan's economic progress to Ms. Emily Sheketoff of the Christian Science Monitor.

On October 24 provided information on issues involving U.S. firms exporting to Japan to M. Howe of <u>Business Tokyo</u>.

On October 24 was interviewed on the Christian Science Monitor's nightly television show <u>Discovery</u> on the reasons behind Japan's economic success and their implications for the U.S.

On October 31 provided information on Japanese corporate strategies and investments to Ms. Linda Martin of the CBS show Forty-eight Hours.

On November 4 was interviewed by Mr. Eiji Yamaguchi of Nippon Television on the likely policies of the next U.S. administration toward Japan.

On November 9 provided information to David Russell of <u>Business Tokyo</u> on the central issues likely to arise in U.S.-Japan relations under the Bush Administration.

On November 15 provided information on Japanese business attitudes toward investment in the U.S. to George Graves, Business Editor of the <u>Louisville</u> Courier Journal.

On November 28 provided information on the corporate contributions of Japanese firms operating in the U.S. to Ms. Maria Saparata of the <a href="Atlanta Journal">Atlanta Journal</a> and <a href="Constitution">Constitution</a>.

On December 5 provided information on the political implications of the Recruit Cosmos scandal to James Anderson of United Press International.

On December 7 discussed Japanese reaction to the appointment of Ms. Carla Hills as USTR with Nayan Chanda of the <u>Far Eastern Economic Reivew</u>.

#### Susan MacKnight

On October 11 discussed Japanese investment in the Washington, D.C. metropolitan area with Mark Heschmeyer of Washington Business Journal.

On October 26 discussed motor vehicle taxes in Japan with Marcia Ruh of AutoWeek.

On November 4 discussed Japanese investment in the United States with Jim Riesen of the  $\underline{\text{Los Angeles Times}}$ .

On November 14 discussed tie-ups between Japanese and American companies in the U.S. steel industry with Rick Wartzman of the Wall Street Journal.

On November 17 discussed Japanese agricultural imports with Megan Rutherford of <u>Time</u>.

On November 28 discussed Japan's restraints on U.S.-bound car exports with John Peterson of the <u>Detroit News</u>.

On December 2 discussed possible areas of friction in 1989 in U.S.-Japan economic relations with Bob Samuelson of Newsweek.

On December 8 discussed Japanese growth and the contribution of domestic demand with Mary Fran Tyler of  $\underline{\text{USA Today}}$ .

On December 20 discussed the growth in Japanese exports with Dick Lawrence of the <u>Journal of Commerce</u>.

On December 21 discussed Japanese investment in the United States with Bob Samuelson of  $\underline{\text{Newsweek}}$ .

#### Jon Choy

On October 25 provided data on Japanese visitors to the United States to John Grebmeier, Ohio State Quest.

On November 2 dicussed Japan's pension and tax system with John Rausch, National Journal.

On November 2 discussed the U.S. election and trade policy with Richard Katz, <u>Diamond Weekly</u>.

On November 2 provided data on Japan's electronics imports and exports to Steven Burke, <u>PC Week</u>.

On November 29 provided data on Japan's general trading companies to John Eckhouse, San Francisco Chronicle.

On December 1 discussed possibilities of a U.S.-Japan free trade agreement with Fred Katayama, Fortune magazine.

On December 1 provided data on Japanese consumer spending to Sylvia Seirra, <a href="National Journal">National Journal</a>.

On December 5 provided data on Japan's car exports to Italy to Christina Giles, New York Times.

On December 5 discussed Japan's proposed capital gains tax with Candice Commerbatts, Dow Jones Inc.

On December 14 provided data on Japanese trade to Carl Hall, <u>San Francisco</u> <u>Chronicle</u>.

On December 15 provided data on capital spending by Japanese steel companies to the <a href="New York Times">New York Times</a>.

On December 20 discussed Japan's banking regulations and Third World debt with Samantha Sparks, Fortune magazine.

On December 28 provided data on Japan's foreign direct investment to Robert Carton, Financial News Network.

#### Barbara Wanner

On October 25 spoke with Mark Borthwick, Executive Director of the United States Committee for Pacific Economic Cooperation, regarding interview in <u>Japan Economic Survey</u>.

On November 4 interviewed Mark Borthwick, Executive Director of the United States National Committee for Pacific Economic Cooperation, for December issue of Japan Economic Survey.

On November 10 spoke with Richard Katz of <u>Japan Economic Journal</u> regarding congressional consideration of defense burdensharing.

On November 21 spoke with Peter Kamura of JCIE regarding participation of Tadashi Yamamoto, President of JCIE, as interview subject in <u>Japan Economic Survey</u>.

On November 28 spoke with Sophie Sa, Executive Director of the Matsushita Foundation regarding contributing an op-ed piece to JES Opinion column.

On December 2 interviewed Tadashi Yamamoto, President of JCIE, for January issue of <u>Japan Economic Survey</u>.

On December 14 attended seminar, "How to Write, Edit and Design a Newsletter," given by the Business and Professional Research Institute of Fairfield, Conn.

On December 13 spoke with John Boatman of East Asian Executive Reports regarding developments on FSX project.

#### Douglas Ostrom

On October 5 spoke with Chuck Friedhoff of <u>Investors Daily</u> about Japanese multilateral trade relations.

On October 17 spoke with Matthew Schwartz of <u>Business Month</u> magazine on general questions of the Japanese economy.

On October 20 spoke with Chuck Friedhoff of <u>Investors Daily</u> about Japanese banks.

On October 20 spoke with Tim Boydreau, a reporter with the Chillachoche, Ohio, <u>Gazette</u>, about Japanese foreign investment in the United States.

On November 2 spoke with Debbie Selsky of Cahners Publishing about Japanese GNP in 1987.

On November 3 spoke with Steve Burke of  $\underline{PC}$  Week about Japanese real estate investment.

On November 8 and 14 spoke with John Eckhouse of the <u>San Franscisco</u> <u>Chronicle</u> about Japanese savings rates.

On November 10 spoke with Martin Rosenberg of the <u>Kansas City Times</u> about Japanese trade data.

On November 14 spoke with Richard Lawrence of the <u>Journal of Commerce</u> about Japanese GNP data.

On November 23 exchanged fax messages with Balvider Sandhu, Berks, England of <u>Strategic Direction</u> about the Japanese insurance industry.

On December 14 spoke with Chuck Friedhoff, <u>Investors Daily</u> about Japanese GNP growth.

On December 15 spoke with Chuck Friedhoff,  $\underline{\text{Investors Daily}}$  about industrial production growth rates.

#### 6. SPECIAL FUNCTIONS

On October 13 JEI sponsored a dinner seminar with the Japan America Society of Kentucky at which Professor Gerald Curtis, Director of the East Asian Institute at Columbia University spoke on the topic "U.S.-Japan Relations in Perspective."

On October 24 JEI held a colloquium on Pacific Basin economic developments featuring Mark Borthwick, Executive Director of the United States National Committee for Pacific Economic Cooperation. The meeting was attended by 26 people representing the U.S. Commerce Department; the Japan Center for International Finance; Keidanren; the U.S. Treasury Department; the Korean Economic Institute; the Asia Society; the International Trade Commission, the National Journal; the National Council of World Affairs Organization; the Center for Strategic and International Affairs; the Carnegie Endowment for International Peace; the Embassy of Japan, and JEI.

On December 20 JEI held a colloquium on the outlook for trade and economic policy in the Bush administration featuring Prof. I.M. Destler of the University of Maryland. The meeting was attended by 25 people representing the <u>Far Eastern Economic Review</u>; Nissan Motor Corp.; Honeywell; the Office of Senator Jeff Bingaman; U.S. Commerce Department; Lerch & Co.; <u>Asahi Shimbun</u>; TV Asahi; Congressional Research Service; George Washington University; <u>Newsweek</u>; House Ways and Means Committee; the Export-Import Bank of Japan; Nomura Research Institute; the Embassy of Japan, and JEI.

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### Continuation of 15 (a) (2)

Date	To Whom	Purpose	Amount
7/1/88 -	U.S. Leasing	Computer lease	3,982.48
12/31/88	U.S. Leasing	Personal property tax	305.87
**	Data Base	Computer data security	2,048.24
#I	Wang	Computer service and supplies	312.11
11	Management Engineering Inc.	Computer support	500.00
<b>#</b> #	Kyodo News	News service	1,200.00
11	OCS America	Air cargo	8,032.52
**	OCS America	Subscriptions	4,134.80
tr	Various vendors	Publications	4,634.28
Ħ	Diamond Paper	Paper and office supplies	3,452.94
**	Oles Envelope	Supplies	2,466.65
98	Andrew Office Supply	Office supplies	684.95
79	Charles Hotel	Conference	2,175.88
**	Sushi Express	Catering	648.80
<b>3</b> \$	Helen's	Catering	343.50
**	ARA Cory	Coffee and tea supplies	686.10
**	C&P and MCI	Telephone services	3,737.26
t#	U.S. Postal Service	Postage	9,620.00
<b>#1</b>	Federal Express	Delivery service	170.00
tt .	UPS	Delivery service	425.68
tī .	U.S. Express	Delivery service	1,735.83
ts .	Various Japan-America Societies	Conferences and solicitations	4,144.00
tt	Various organizations	Dues	121.00
t#	Various vendors	Miscellaneous	9,452.02
**	Various persons	Miscellaneous	1,579.57

Total: \$503,288.12

# UNITED STATES DEPARTMENT OF JUSTICE REGISTRATION UNIT CRIMINAL DIVISION WASHINGTON, D.C. 20530

## NOTICE

Please answer sheet in triplicate	the following with your sur	questions plemental	and return this statement:
<pre>Propaganda - {     Statement):</pre>	r to Item 16 of page 7 of Form	Section V OBD-64 - S	(Political Supplemental
Yes XX	or	No	
(If your answer to question 2 of this	question 1 is form.)	"yes" do n	ot answer
2. Do you dissemment registration:	inate any mater	ial in con	nection with your
Yes	or N	o	
(If your answer to our review copies of film catalogs, post which you have diss	ers. brochures	erial incl	uding: films,
Signature		January	27 , 1989
Digitalate			Date
Susan MacKnigh	t		
Please type or prin signatory on the li	t name of ne above		1.2 2.3 3.4 3.4 3.4 3.4 3.4 3.4 3.4 3.4 3.4 3
Executive Vice Pres	ident <u> </u>	27	
Title		10 15 13	